## CMR TECHNICAL CAMPUS

**UGC AUTONOMOUS** 





#### **DEPARTMENT OF CSE(AIML)**

#### **REPORT**

Session on My Story-Motivational Session by Successful Innovators, Institution's Innovation Council (IIC 5.0), Ministry of Education (MOE's), Govt. of India.

### 1. Objective of the Program

- The intent of the virtual webinar was to provide an opportunity to aspiring young entrepreneurs to listen to people who have already taken the entrepreneurial route successfully
- To improve the entrepreneurship skills in students.
- To motivates the students to think of becoming an entrepreneur.

### 2. Benefits /Outcome of the Program

- > Speaker shared his own experience of how he started his journey by following his passion.
- > Students able to know the challenges faced and how to overcome those challenges to become the entrepreneur.
- Improving the knowledge of the students regarding how to identify ideas for start-ups, how to arrange funds and how to develop social enterprises from scratch and still be able to earn profits to ensure sustainability of business in the long run.
- **3. Date:**25 -11-2022
- 4. Student Participants number:110
- 5. Faculty Participants number:5
- 6. Expenditure amount if any:

7. Photographs



## **Examples of Frugal and Flexible Innovations**

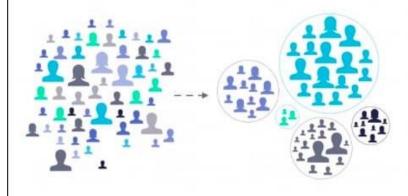






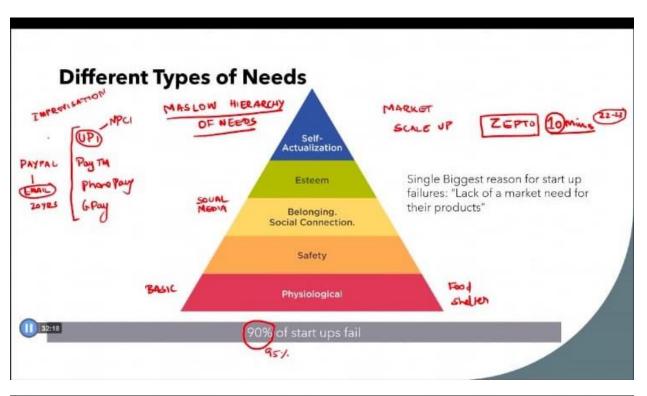


## Know your customer!

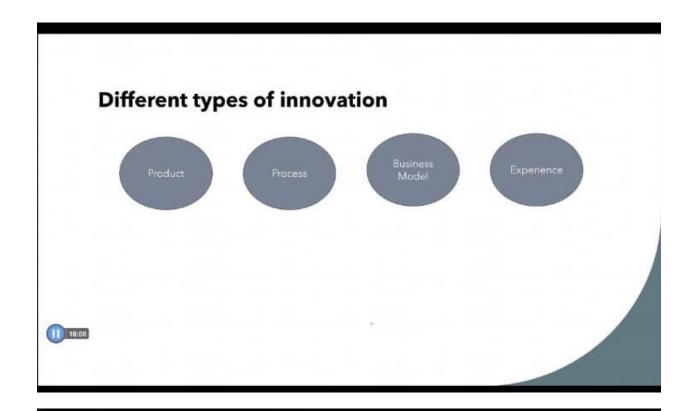


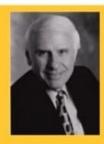
- Create personas for different types of customer for your product or service
- Personas are archetypes. Represent a typical profile of customers
- 3 to 5 customer personas
- Examples of personas:
   The Impatient customer
  - · The tech savvy customer
  - · The customer who would need help
  - · The angry customer











"You are the average of the five people you spend the most time with." – Jim Rohn



## 8. Video link url

https://us02web.zoom.us/rec/share/CfvLrlDVAt8K3LbPvVHugJSo0fCuVYpH8zByxpyh8PysFKEuphlO8Wh-ggd9PqGa.Me8rmzqbauGkIhlh

Passcode: &5W?5&nq

9.Poster









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DEPARTMENT OF CSE(AI&ML)
IN ASSOCIATION WITH IIC 5.0

# ONLINE SESSION ON "MY STORY-MOTIVATIONAL SESSION BY SUCCESSFUL INNOVATORS"

**25 - 11 - 2022** 11.20 am - 12.20 pm







REGISTRATION LINK : https://forms.gle/JedM3JE8DsyDK36M8

Mr. AM GOVIND KUMAR Founder &CEO SeaportAI

Dr. Rafath Samrin Co-ordinator, CSE(AI & ML)

Dr. Sudha Arvind Convener-IIC, CMRTC

Dr. A. Raji Reddy Director, CMRTC B. Prashanth Co-ordinator, CSE(Al & ML)

Dr. K. Srujan Raju Vice President-IIC , CMRTC Dr. S Rao Chintalapudi HOD CSE(AI & ML)

Dr. M. Ahmed Ali Baig President -IIC, CMRTC