



Being Zero Pvt. Ltd.

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Hyderabad

# Coding Skills Enhancement Program

Prepares candidates to face coding interviews with confidence.

To,

THE PRINCIPAL,  
CMR Technical Campus,  
HYDERABAD, TELANGANA.

Subject: Proposal towards professional engagement – Coding Skills Enhancement Training for Engineering Students of 2022-2026 Batch.

Respected Sir/Madam,

We would like to convey our sincere thanks to you for considering us for professional engagement for rendering “Coding Training Program” to the Engineering Students of CMRTC at your premises.

## 1. Background

CMRTC (Herein after referred to as “Institute”) is looking forward to appoint Professional Trainers for undertaking afore-mentioned services during 2023-2025.

Being Zero Consulting Pvt. Ltd. (Hereinafter referred to as BZCPL) is the company incorporated under the Companies Act, 2013. BZCPL is a company engaged in the business of providing training and consultancy services in the field of Information Technology.

## 2. Assumptions

We have presumed the following assumptions based on which this proposal for engagement has been prepared. Any changes in the assumption would lead to change in the related terms & conditions affected by change in such assumptions. The assumptions are as under:

a. The Institute shall allow the access to the personals/trainers of BZCPL to

premises of the Institute and access to equipment of the Institute necessary for providing the above-mentioned services.

b. The Institute shall provide cab pickup and drop for trainers during the effective period of training days.

c. The classes would be provided at the premises of the Institute or any such other place as may be agreed between the parties. Further, the institute will not charge any rent or recover any amount for providing such classes from

- BZCPL. In case any rent or other amount is required to be incurred, the same shall be borne by the Institute.
- d. The training classes shall be conducted only during the effective period at the time which is mutually acceptable to both the parties.
  - e. The institute shall inform the BZCPL well in advance in case there is any change in time and place of the class. Further, in case of cancellation Institute shall inform at least 2 days before the program.
  - f. We would be using computer science conference room or lab that contains a desktop computer for each learner, projector for instructor and power backup for the lab. This is to ensure that there is no time wastage for either instructor or learners.
  - g. BZCPL will have sole proprietary right over the study material provided or know how provided or any new product/software/application/know-how developed out of the training services provided.
  - h. Aforementioned training program is not meant to be training the faculty members. Institute needs to refrain from the practice of getting internal faculty trained from this program. In case faculty members require to be trained, BZCPL has separate Faculty Development Programs that can be organized as a separate program.
  - i. BZCPL will not directly provide any referral to the candidates of this batch for any job opportunities without prior intimation to college management that includes Principal, Training Officer, Placement Officer and Central Placement Team.

### 3. Scope of Work

For your reference and better understanding, our scope of work shall include the following tasks for the effective period:

- a. Overall Training program does not exceed more than specified days/hours mentioned below.
- b. Training sessions are divided into 3 phases.
- c. Topics covered during the training are provide in Annexure I attached along with this proposal.

### 4. Professional Charges and Payment Terms

Below table summarizes the cost, considering 4 batches of students with 120+ students per batch which makes it total of 480+ students in total.

	CLASSES (HOURS)	LAB (HOURS)	Overall (HOURS)	COST (w/o GST)	COST (With GST)
CODING PHASE-1	24	24	48	5000	5900
CODING PHASE-2	30	30	60	5000	5900
CODING PHASE-3	30	30	60	5000	5900
COST PER STUDENT	84	84	168	15000	17700

Payment for each phase should be completed in single installment, 100% amount to be paid before commencement of a PHASE.

Apart from above mentioned charges, the Institute shall bear the cost of travelling (pickup and drop) and refreshments (lunch/snacks) for trainers during the effective period of training.  
Training will not commence in case the institute fails to deposit/pay the dues agreed for the training program.

#### 5. Phase-Wise Criteria to Qualify

Each phase has a minimum qualification criterion for students to move forward to the next phase. Students who do not meet the specified criteria will be dropped from the training. Based on INSTITUTION and BZCPL, we can tweak or modify the criteria (if required)

PLATFORM	METRIC	MINIMUM QUALIFICATION CRITERIA		
		PHASE-1	PHASE-2	PHASE-3
MENTORPICK	ATTENDANCE	85%	90%	90%
	PRACTICE PROBLEMS SOLVED	100	250	330
	CONTESTS ATTENDED	8	18	28
CODECHEF	STAR RATING	2	3	4
	RATING	1400	1600	1800
	CONTESTS ATTENDED	4	12	16
	PROBLEMS SOLVED	50	140	180
CODEFORCES	RATING	600	900	1200
	CONTESTS ATTENDED	1	6	10
	PROBLEMS SOLVED	50	140	180
LEETCODE	CONTESTS ATTENDED	4	16	25
	PROBLEMS SOLVED	50	140	180

#### 6. Standard Terms of Business

Being Zero Pvt Ltd

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Regd. Office: 816/10, Nai Vali Road, Old Post Office Street, Main Bazar,  
Gohana – 131301, Haryana  
CIN No.: U72200HR2014PTC052723

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It is acknowledged and agreed by us that any of our rights and obligations under this engagement letter shall not be assigned to any third party without the prior written consent of both the parties.

We trust you will find the terms of this engagement acceptable. We request you to sign a copy of this letter and return the same to us, as your acceptance of the above.

You may feel free to contact us for any further clarification.

Yours Faithfully



Authorized Signatory

Director, Being Zero Consulting Pvt. Ltd.

Dated: 10-09-2023

Institute agrees to BZCPL appointment on and subject to the terms and conditions contained in this letter, which are hereby approved and accepted by:  
Authorized Signatory

*Ommeddy*

Principal, CMRTC, Hyderabad.

Dated: 11-9-2023

**Dr. A. RAJI REDDY**  
Director  
CMR Technical Campus  
Kandlakoya (V), Medchal Road,  
Hyderabad, Telangana - 501401.



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